



CHIFLEYGLOBAL

EXECUTIVE SEARCH AND COACHING PRACTICE

EXECUTIVE SEARCH

TALENT MANAGEMENT

BUSINESS MENTORING

EXECUTIVE COACHING

SYDNEY | MELBOURNE | SINGAPORE | DUBAI | LOS ANGELES | LONDON

“We make it our business to know who the best leaders are. And will be.”

KEN PATTESON
CHIEF EXECUTIVE OFFICER

Chifley Global is a retained search firm that specialises in recruiting executive management across most industries and most functional roles. We are a generalist firm and our clients are typically boards, senior executives and middle management who have need for adding quality leaders to their teams.

YOUR CHOICE. YOUR EDGE.

Talented executives are out there, but they are not always reading an advertising campaign. We are constantly searching for the leading talent. And it is our search method that opens the door to the highest available talent in today's market. Correct decision-making at crunch time, when recruiting senior talent, is today's most enduring competitive edge.



Ken Patteson
Chief Executive Officer

**WE DON'T JUST SEARCH.
WE SELECT.**

From the who's who of senior leaders in Australia, to the best talent around the globe, we search for talent who will bring your business positive results. We find you the leaders; board members and senior executives, who can translate their expertise into your success.

**BOUTIQUE SERVICE.
GLOBAL CONNECTION.**

Whilst we offer you extensive industry experience, together with a global reach, it's our level of service that defines us. We want to stay 'boutique' because it means we can deliver a high level of personal service without delay. It's what we pride ourselves on. It's also what allows our mentoring service to be such a success for our clients without delay.

A TALENT FOR TALENT.

We know how to find, assess and recruit business leaders with a 'talent' for success. The type of senior leaders with a track record who will bring a competitive edge to your organisation. Because our consultants are passionate about achieving a win-win situation, they find the right leaders for the right roles; exceeding both client and candidate expectations.

BEFORE WE FIND YOU THE BEST, WE UNDERSTAND YOUR NEEDS.

Our professional commitment to 'knowing' the recruitment requirement starts on day one. We know the role inside out, and all the business issues it involves. We believe it is that critical. Our professional commitment to finding the best talent is second only to understanding your needs. As we see every engagement as an opportunity to analyse human capital, we look beyond the role. Offering assessments of human resources touched by the new role.

SIX STEPS TO SUCCESS. THE CHIFLEY GLOBAL APPROACH.

AN INTIMATE UNDERSTANDING OF YOUR NEEDS

The key to placing the right individuals in the right roles is understanding the needs of the business. We pride ourselves on ensuring an intimate understanding of your business needs before looking for the best individual.

WORLDWIDE CONNECTIONS AND EXPERIENCE

Industry experience backed by a high level of personal service means we find the best. And fast. Whether it's the country's best leaders or talent from another part of the globe, we have the connections and experience to 'make it happen'.

WE FIND THE BEST BECAUSE WE KNOW THE BEST

Our research targets only the top 15% of emerging leaders. If we're not searching for talent working at the top of their professions, we are pro-actively targeting them. Ensuring we always know the who's who in the human capital talent pool.

60 DAY SEARCH END-TO END

We can normally find the right candidate for your role in 60 days. End-to-end. However, most of our searches only take 45 days. So finding the top talent can also be a value proposition, especially when they start work on improving your competitive edge sooner.

12 MONTH CANDIDATE COMMITMENT

We are serious about placing the right people in the right roles. We are confident that each placement we make is the right one for both parties and to prove this we offer an exclusive 12-month candidate replacement guarantee. This guarantee means that if selected candidates do not serve a term of 12 months we will replace them free of charge.

A WIN-WIN PHILOSOPHY

Unimpressed with the usual 'love 'em and leave 'em' approach of the recruitment industry, we have created a 12-month candidate commitment policy. This 12-month Executive Career Coaching Program is backed by an integrated Mentoring Program, ensuring a win-win situation for both client and candidate.

EXECUTIVE SEARCH

Chifley Global offers extensive experience in successfully assessing and matching candidates to client search profiles, ensuring our ability to accurately present appropriate short-list candidates first time round for client interview across varying industries from Property & Construction, Media, Professional Business Services, Not-for-Profit, Motor Industry, Public Sector, Retail & FMCG, Licensing/Franchising and Travel & Hospitality, to mention a few. Having first hand experience as a CEO, on the Board of Directors and/or Senior Executive roles means we have a greater understanding of the importance of finding the right person for such positions.

TALENT MANAGEMENT

Chifley Global offers a unique Talent Agency and Executive Career Management Program for individuals where appropriate which incorporates a structured and proactive approach to your next career move.

BUSINESS MENTORING

We perceive mentoring to be an important part of fostering growth for the individual and business in a new relationship, as it leads to improved productivity, greater organisational strength and improving retention of essential talent.

EXECUTIVE COACHING

Developing leadership capabilities allows a person to add a powerful edge to their existing leadership skills. Our executive coaching program works with individuals to unlock their strengths, and inspires them to produce behavioural changes that can lead to greater business results.

Leading the way with Human Capital

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